

Brett Klein

From: Doug Stone
Sent: Monday, April 11, 2016 11:57 AM
To: Brett Klein
Subject: 66th & CEC Planters

Below are the comparisons in cost from the 3 quotes we received on the city's planter maintenance.

Scope of Work:

To provide a seasonal change out of the planters at the Community Events Center at Colby Park and at the Northwest Corner of 66th and University.

The quote is to be broken out into Spring, Summer, Fall and Winter. The quote is to include clean up and installation of plantings and estimated dates.

Urbandale HyVee Garden Center- Gary Turner	\$ 8,800
Wright Outdoor Solutions- Dennis Wilson	\$ 8,760
Earl May- Mark Thoms	\$10,240

Although Wright is \$40 less than HyVee, I recommend to council to select HyVee for the following reasons:

- 1) Mr. Turner with HyVee has had the contract for several years and is familiar with the city's expectations.
- 2) There has been several value added services Mr. Turner has provided at no additional cost to include:
 - a. Inspection of other plantings not addressed in original contract.
 - b. Used as a resource for plant recommendations.
 - c. Informative on the latest products and services.

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