

The 3 Quotes I received compared to the state contract price:

Dealer/Model	State Contract:	Options Added	Dealer Price:
Dewey/F-250	N/A		\$ 35,119.22
Stew/Ram 2500	\$ 27,291	\$ 36,706	Comparable
Karl/2500HD	\$28,222.28	\$ 34,746.28	\$ 35,772.70
Bob Brown/2500HD	\$ 28,731	\$ 38,027	\$ 35,275.00
Karl/3500HD	\$ 27,654.43	\$37,869.43	\$ 35,257.70

Summary:

All three dealers were very comparable. Dewey was a couple hundred dollars cheaper than Karl. After additional scrutiny, my recommendation is to go with **Karl Chevrolet's 3500HD** for the following reasons:

1. Dewey Ford did not have a bid for state fleet contract; their discount is subject to change. From what I gathered it is more of a manufacturer's rebate, not so much a discount.
2. Our existing fleet is all Chevrolet and finding additional stocking space for Ford parts, although minor, played into consideration. (I own Fords myself)
3. Karl added an additional discount if we went with a 1 ton chassis as opposed to a ¾ ton. This would mean getting more truck at a lower price. This was a major factor in my recommendation, considering this vehicle would also be used in snow removal.

The additional options consist of:

1. Extended mirrors
2. Strobe lights
3. Directional bar
4. Towing package
5. Snow plow prep package
6. Snow plow

Prepared For:
 DAN SINCLAIR
 CITY OF WINDSOR HEIGHTS
 WINDSOR HEIGHTS, IA

Base w/plow \$ 33,963
 Light & Strobe \$ 1,312
 Optional Equip included
 \$ 35,275

Prepared By:
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 O.COM

2016 Retail Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck

WINDOW STICKER

2016 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck		Interior: - No color has been selected.
6.0L/364 CID Gas/Ethanol V8		Exterior 1: - No color has been selected.
6-Speed Automatic		Exterior 2: - No color has been selected.
CODE	MODEL	MSRP
CK25903	2016 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck	\$35,910.00
OPTIONS		
E63	PICKUP BOX	\$0.00
Z85	SUSPENSION PACKAGE, STANDARD	\$0.00
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
L96	ENGINE, VORTEC 6.0L VARIABLE VALVE TIMING V8 SFI, E85-COMPATIBLE, F	\$0.00
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY, ELECTRONICALLY CO	\$0.00
GEH	GVWR, 9500 LBS. (4309 KG)	\$0.00
GT5	REAR AXLE, 4.10 RATIO	\$0.00
1WT	WORK TRUCK PREFERRED EQUIPMENT GROUP	\$0.00
PYN	WHEELS, 17" (43.2 CM) STEEL	\$0.00
QHQ	TIRES, LT245/75R17E ALL-SEASON, BLACKWALL	\$0.00
ZY1	PAINT, SOLID	\$0.00
GAZ	SUMMIT WHITE	\$0.00
AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH, 3-PASSENGER, DRIVER AND FRONT	\$0.00
H2R	DARK ASH WITH JET BLACK INTERIOR ACCENTS, CLOTH SEAT TRIM	\$0.00
IO3	AUDIO SYSTEM, 4.2" DIAGONAL COLOR DISPLAY, AM/FM STEREO	\$0.00
VYU	SNOW PLOW PREP PACKAGE	\$385.00
KW5	ALTERNATOR, 220 AMPS	INC
JL1	TRAILER BRAKE CONTROLLER, INTEGRATED	INC
Z82	TRAILERING EQUIPMENT	\$555.00
NZZ	UNDERBODY SHIELD, FRAME-MOUNTED SHIELDS	INC

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

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WINDSOR HEIGHTS, IA

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2016 Retail Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck

QUOTE WORKSHEET

QUOTE WORKSHEET - 2016 Retail CK25903 4WD Reg Cab 133.6" Work Truck

MSRP	\$35,910.00
Destination Charge	\$1,195.00
Optional Equipment	\$1,010.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
BOB BROWN & GOVT DISCOUNT	(\$9,931.00)
WESTERN V-PLOW	\$5,779.00
Total Pre-Tax Adjustments	(\$4,152.00)
Taxable Price	\$33,963.00
TOTAL	\$33,963.00

Customer Signature / Date

Dealer Signature / Date

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Customer File:

December 12, 2015 2:51:48 PM

Page 3

CNGP530

VEHICLE ORDER CONFIRMATION

01/04/16 11:41:43

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Dealer: F53031

2016 F-SERIES SD

Page: 1 of 2

Order No: 1046 Priority: B3 Ord FIN: QC630 Order Type: 5B Price Level: 640

Ord PEP: 600A Cust/Flt Name: WINDSOR H PO Number:

		RETAIL			RETAIL
F2B	F250 4X4 SD R/C	\$35180		JOB #1 BUILD	
	137" WHEELBASE			10000# GVWR PKG	
Z1	OXFORD WHITE		41H	ENG BLK HEATER	NC
1	CLTH 40/20/40	100	473	SNOW PLOW PKG	85
S	STEEL		512	SPARE TIRE/WHL2	NC
600A	PREF EQUIP PKG		52B	BRAKE CONTROLLR	270
	.XL TRIM			TELE TT MIR-PWR	
	.TRAILER TOW PKG			JACK	
572	.AIR CONDITIONER	NC			
	.AM/FM STER/CLK			TOTAL BASE AND OPTIONS	38115
996	.6.2L EFI V8 ENG	NC		TOTAL	38115
44P	6-SPD AUTOMATIC	NC		*THIS IS NOT AN INVOICE*	
TBK	.LT245 BSW AS 17				
X3E	3.73 ELOCKING	390		* MORE ORDER INFO NEXT PAGE *	
90L	PWR EQUIP GROUP	895		F8=Next	

F1=Help F2=Return to Order F3/F12=Veh Ord Menu
 F4=Submit F5=Add to Library

S006 - MORE DATA IS AVAILABLE.

QC06580

fmcdealr@DFD030

Jan 4, 2016 10:41:48 AM

\$ 33,979.22
 (\$ 8,400) Rebate
 \$ 25,579.22
 \$ 517 Directional Light
 \$ 795 Strobe
 \$ 26,891.22
 \$1,020 Optional Equip
 \$1,195 Delivery
 \$ 29,106.22
 \$6,013 plow

Total \$35,119.22

(Truck)

33,979.22
 (8400)
 25,579.22
 6013
 31,592.22

CNGP530

VEHICLE ORDER CONFIRMATION

01/04/16 11:41:55

==>

Dealer: F53031

2016 F-SERIES SD

Page: 2 of 2

Order No: 1046 Priority: B3 Ord FIN: QC630 Order Type: 5B Price Level: 640

Ord PEP: 600A Cust/Flt Name: WINDSOR H PO Number:

RETAIL

RETAIL

SP DLR ACCT ADJ

SP FLT ACCT CR

FUEL CHARGE

B4A NET INV FLT OPT NC

DEST AND DELIV 1195

TOTAL BASE AND OPTIONS 38115

TOTAL 38115

THIS IS NOT AN INVOICE

F7=Prev

F3/F12=Veh Ord Menu

F1=Help

F2=Return to Order

F4=Submit

F5=Add to Library

S099 - PRESS F4 TO SUBMIT

QC06580

fmcdealr@DFD030

Jan 4, 2016 10:41:58 AM

Prepared For:

City of Windsor Heights

CK25903, 2500 Reg Cab Gas

Prepared By:

administrator

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Karl Chevrolet

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Fax: (515) 299-4420

Email: d.rudolph@karlchevrolet.com

2016 Chevrolet Silverado 2500HD

CK25903 4WD Reg Cab 133.6" Work Truck

std mirrors

camper mirrors-

\$ 308.00

Photo may not represent exact vehicle or selected equipment.

Traffic Advisor Light bar Installed - \$517.00

Acari Top Mount LED mini light bar Installed - \$795

Base w/plow	\$ 33,450.70
Light & Strobe	\$ 1,312
Optional Equip	<u>\$ 1,010</u>
	\$ 35,772.70

Prepared For:
 City of Windsor Heights
 CK25903, 2500 Reg Cab Gas

Prepared By:
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2016 Fleet/Non-Retail Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" W

WINDOW STICKER

2016 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck		Interior: - No color has been selected.
6.0L/364 CID Gas/Ethanol V8		Exterior 1: - No color has been selected.
6-Speed Automatic		Exterior 2: - No color has been selected.
CODE	MODEL	MSRP
CK25903	2016 Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" Work Truck	\$35,910.00
OPTIONS		
E63	PICKUP BOX	\$0.00
Z85	SUSPENSION PACKAGE, STANDARD	\$0.00
FE9	EMISSIONS, FEDERAL REQUIREMENTS	\$0.00
L96	ENGINE, VORTEC 6.0L VARIABLE VALVE TIMING V8 SFI, E85-COMPATIBLE, F	\$0.00
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY, ELECTRONICALLY CO	\$0.00
GEH	GVWR, 9500 LBS. (4309 KG)	\$0.00
GT5	REAR AXLE, 4.10 RATIO	\$0.00
1WT	WORK TRUCK PREFERRED EQUIPMENT GROUP	\$0.00
PYN	WHEELS, 17" (43.2 CM) STEEL	\$0.00
QHQ	TIRES, LT245/75R17E ALL-SEASON, BLACKWALL	\$0.00
ZY1	PAINT, SOLID	\$0.00
G1C	SLATE GREY METALLIC	\$0.00
AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH, 3-PASSENGER, DRIVER AND FRONT	\$0.00
H2Q	DARK ASH WITH JET BLACK INTERIOR ACCENTS, VINYL SEAT TRIM	\$0.00
IO3	AUDIO SYSTEM, 4.2" DIAGONAL COLOR DISPLAY, AM/FM STEREO	\$0.00
PCR	WT FLEET CONVENIENCE PACKAGE	\$725.00
VYU	SNOW PLOW PREP PACKAGE	\$385.00
KW5	ALTERNATOR, 220 AMPS	INC
NZZ	UNDERBODY SHIELD, FRAME-MOUNTED SHIELDS	INC
TRW	PROVISION FOR CAB ROOF-MOUNTED LAMP/BEACON	INC

Report content is based on current data version referenced. Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

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Customer File:

Prepared For:
 City of Windsor Heights
 CK25903,. 2500 Reg Cab Gas

Prepared By:
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2016 Fleet/Non-Retail Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" W

WINDOW STICKER

DL8	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE	INC
A91	REMOTE LOCKING TAILGATE	INC
A31	WINDOWS, POWER WITH DRIVER EXPRESS UP AND DOWN AND EXPRESS	INC
AQQ	REMOTE KEYLESS ENTRY	INC
R9Y	FLEET FREE MAINTENANCE CREDIT.	-\$90.00
SUBTOTAL		\$36,930.00
	Advert/Adjustments	\$0.00
	Destination Charge	\$1,195.00
TOTAL PRICE		\$38,125.00
Est City: mpg		
Est Highway: mpg		
Est Highway Cruising Range: mi		

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Customer File:

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CK25903,. 2500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 2500HD 4WD Reg Cab 133.6" W

QUOTE WORKSHEET

QUOTE WORKSHEET - 2016 Fleet/Non-Retail CK25903 4WD Reg Cab 133.6" Work Truck

MSRP		\$35,910.00
Destination Charge		\$1,195.00
Optional Equipment		\$1,020.00
Dealer Advertising		\$0.00
PRE-TAX ADJUSTMENTS:		
Govt and Karl Discount	(\$10,687.30)	
Western 9.6 V-Plow with deflectors	\$6,013.00	
Total Pre-Tax Adjustments		(\$4,674.30)
Taxable Price		\$33,450.70
TOTAL		\$33,450.70

Customer Signature / Date

Dealer Signature / Date

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Customer File:

Prepared For:

City of Windsor Heights
CK35903, 3500 Reg Cab Gas

Prepared By:

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2016 Chevrolet Silverado 3500HD

CK35903 4WD Reg Cab 133.6" Work Truck

camper mirrors

Photo may not represent exact vehicle or selected equipment.

std Towing and
Integrated brake cont.

\$1000

\$ 33,945.70

795.00 LED STROBE

517.00 DIRECTIONAL

35,257.70

Prepared For:
 City of Windsor Heights
 CK35903,. 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

WINDOW STICKER

2016 Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" Work Truck	Interior: - No color has been selected.
6.0L/366 CID Gas/Ethanol V8	Exterior 1: - No color has been selected.
6-Speed Automatic	Exterior 2: - No color has been selected.
CODE	MSRP
CK35903	2016 Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" Work Truck \$37,010.00
OPTIONS	
C7A	GVWR, 10,000 LBS. (4536 KG) WITH SINGLE REAR WHEELS \$0.00
E63	PICKUP BOX \$0.00
Z85	SUSPENSION PACKAGE, STANDARD \$0.00
FE9	EMISSIONS, FEDERAL REQUIREMENTS \$0.00
L96	ENGINE, VORTEC 6.0L VARIABLE VALVE TIMING V8 SFI E85-COMPATIBLE, F \$0.00
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY, ELECTRONICALLY CO \$0.00
GT5	REAR AXLE, 4.10 RATIO \$0.00
1WT	1WT PREFERRED EQUIPMENT GROUP \$0.00
PYT	WHEELS, 18" (45.7 CM) PAINTED STEEL \$0.00
QWF	TIRES, LT265/70R18E ALL-SEASON, BLACKWALL \$0.00
ZY1	PAINT, SOLID \$0.00
G1C	SLATE GREY METALLIC \$0.00
AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH, 3-PASSENGER, DRIVER AND FRONT \$0.00
H2Q	DARK ASH, VINYL SEAT TRIM \$0.00
IO3	AUDIO SYSTEM, 4.2" DIAGONAL COLOR DISPLAY, AM/FM STEREO \$0.00
PCR	WT FLEET CONVENIENCE PACKAGE \$1,005.00
VYU	SNOW PLOW PREP PACKAGE \$385.00
KW5	ALTERNATOR, 220 AMPS INC
JL1	TRAILER BRAKE CONTROLLER, INTEGRATED \$0.00
NZZ	UNDERBODY SHIELD, FRAME-MOUNTED SHIELDS INC

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Customer File:

Prepared For:
 City of Windsor Heights
 CK35903, 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

WINDOW STICKER

N79	WHEEL, 18" X 8" (45.7 CM X 20.3 CM) FULL-SIZE, STEEL SPARE	\$0.00
TRW	PROVISION FOR CAB ROOF-MOUNTED LAMP/BEACON	INC
DPN	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE VERTICAL TRAILERING,	INC
A91	REMOTE LOCKING TAILGATE	INC
A31	WINDOWS, POWER	INC
AQQ	REMOTE KEYLESS ENTRY	INC
DD8	MIRROR, INSIDE REARVIEW AUTO-DIMMING	INC
AY0	AIR BAGS, SINGLE-STAGE FRONTAL AND THORAX SIDE-IMPACT, DRIVER A	\$395.00
R9Y	FLEET FREE MAINTENANCE CREDIT	-\$90.00
SUBTOTAL		\$38,705.00
	Advert/Adjustments	\$0.00
	Destination Charge	\$1,195.00
	TOTAL PRICE	\$39,900.00
Est City: mpg		
Est Highway: mpg		
Est Highway Cruising Range: mi		

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Customer File:

Prepared For:
City of Windsor Heights
CK35903,. 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

QUOTE WORKSHEET

QUOTE WORKSHEET - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

MSRP	\$37,010.00
Destination Charge	\$1,195.00
Optional Equipment	\$1,695.00
Dealer Advertising	\$0.00
PRE-TAX ADJUSTMENTS:	
Govt and Karl Discount	(\$11,967.30)
Western 9.2 V plow Installed	\$6,013.00
Total Pre-Tax Adjustments	(\$5,954.30)
Taxable Price	\$33,945.70
TOTAL	\$33,945.70

Customer Signature / Date

Dealer Signature / Date

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Customer File:

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CK35903, 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED MODEL - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

<u>Code</u>	<u>Description</u>
CK35903	2016 Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" Work Truck

SELECTED VEHICLE COLORS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

<u>Code</u>	<u>Description</u>
-	Interior: No color has been selected.
-	Exterior 1: No color has been selected.
-	Exterior 2: No color has been selected.

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>
GVWR	
C7A	GVWR, 10,000 LBS. (4536 KG) WITH SINGLE REAR WHEELS (STD) (Requires *35743, C35943, *35953 or *35903 models and (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous engine. Requires (AY0) single-stage air bags.)
BODY CODE	
E63	PICKUP BOX (STD)
SUSPENSION PKG	
Z85	SUSPENSION PACKAGE, STANDARD includes 51mm twin tube shock absorbers and 33mm front stabilizer bar (STD)
EMISSIONS	
FE9	EMISSIONS, FEDERAL REQUIREMENTS
ENGINE	

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Customer File:

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City of Windsor Heights
CK35903, 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>
ENGINE	
L96	ENGINE, VORTEC 6.0L VARIABLE VALVE TIMING V8 SFI E85-COMPATIBLE, FLEXFUEL capable of running on unleaded or up to 85% ethanol (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm) (STD) (Does not include E85 capability with (ZW9) pickup box delete.)
TRANSMISSION	
MYD	TRANSMISSION, 6-SPEED AUTOMATIC, HEAVY-DUTY, ELECTRONICALLY CONTROLLED with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD) (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
AXLE	
GT5	REAR AXLE, 4.10 RATIO (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
PREFERRED EQUIPMENT GROUP	
1WT	1WT PREFERRED EQUIPMENT GROUP includes standard equipment
WHEELS	
PYT	WHEELS, 18" (45.7 CM) PAINTED STEEL includes 18" x 8" (45.7 cm x 20.3 cm) steel spare wheel. Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (STD) (Requires single rear wheels, (QGM) LT265/70R18E all-terrain, blackwall tires or (QWF) LT265/70R18E all-season, blackwall tires.)
TIRES	
QWF	TIRES, LT265/70R18E ALL-SEASON, BLACKWALL (STD) (Requires single rear wheels.)
PAINT SCHEME	
ZY1	PAINT, SOLID
PAINT	
G1C	SLATE GREY METALLIC (Not available with SEO (9G3) Suspension Package, off-road, for base decor vehicles.)

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City of Windsor Heights
CK35903, 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>
SEAT TYPE AE7	SEATS, FRONT 40/20/40 SPLIT-BENCH, 3-PASSENGER, DRIVER AND FRONT PASSENGER RECLINE with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar. (STD) (Upgradeable to (AZ3) front 40/20/40 split-bench seat.)
SEAT TRIM H2Q	DARK ASH, VINYL SEAT TRIM with Jet Black interior accents
RADIO IO3	AUDIO SYSTEM, 4.2" DIAGONAL COLOR DISPLAY, AM/FM STEREO with USB port and auxiliary jack (Not available with (AZ3) 40/20/40 split-bench seat. Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.) (STD)
ADDITIONAL EQUIPMENT PCR	WT FLEET CONVENIENCE PACKAGE includes (DPN) outside heated power-adjustable vertical camper mirrors, (A91) remote locking tailgate and (AQQ) Remote Keyless Entry; Regular Cab also includes (A31) power windows (If (ZW9) pickup box delete is ordered (A91) remote locking tailgate will not be included.)
VYU	SNOW PLOW PREP PACKAGE includes power feed for backup and roof emergency light, (KW5) 220-amp alternator with gas or diesel engine, forward lamp wiring harness, (TRW) provision for cab roof mounted lamp/beacon, (NZZ) underbody shields and Heavy-Duty front-springs (Only available on 4WD models. Upgradeable to (KHB) dual, 150 amps and 220 amps each alternators with (LML) Duramax 6.6L Turbo Diesel V8 engine.)
KW5	ALTERNATOR, 220 AMPS (Included with (VYU) Snow Plow Prep Package when ordered with gas or diesel engines.)
JL1	TRAILER BRAKE CONTROLLER, INTEGRATED (If (ZW9) pickup box delete or (9J4) rear bumper delete is ordered (JL1) trailer brake controller is deleted and available to order as a free flow option.)

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Customer File:

Prepared For:
City of Windsor Heights
CK35903, 3500 Reg Cab Gas

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2016 Fleet/Non-Retail Chevrolet Silverado 3500HD 4WD Reg Cab 133.6" W

SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>
ADDITIONAL EQUIPMENT	
NZZ	UNDERBODY SHIELD, FRAME-MOUNTED SHIELDS includes front underbody shield starting behind front bumper and running to first cross-member, protecting front underbody, oil pan, differential case and transfer case (Included with (VYU) Snow Plow Prep Package.)
N79	WHEEL, 18" X 8" (45.7 CM X 20.3 CM) FULL-SIZE, STEEL SPARE Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels. Included with (E63) pickup box. Available to order when (ZW9) pick-up box delete is ordered.)
TRW	PROVISION FOR CAB ROOF-MOUNTED LAMP/BEACON provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Included with (VYU) Snow Plow Prep Package.)
DPN	MIRRORS, OUTSIDE HEATED POWER-ADJUSTABLE VERTICAL TRAILERING, UPPER GLASS, MANUALFOLDING AND EXTENDING, BLACK; includes integrated turn signal indicators consisting of 51 square inch flat mirror surface positioned over a 24.5 square inch convex mirror surface with a common head and lower convex spotter glass (convex glass is not heated and not power adjustable) and addition of auxiliary cargo lamp for backing up (helps to see trailer when backing up with a trailer) and amber auxiliary clearance lamp (Included and only available with (PCR) WT Fleet Convenience Package and includes (DD8) auto-dimming inside rearview mirror.)
A91	REMOTE LOCKING TAILGATE (Included and only available with (AQQ) Remote Keyless Entry.)
A31	WINDOWS, POWER with driver express up and down and express down on all other windows (Standard on Crew Cab and Double Cab. On Regular Cab, included and only available with (PCR) WT Fleet Convenience Package.)
AQQ	REMOTE KEYLESS ENTRY (Included and only available with (PCR) WT Fleet Convenience Package. Includes (A91) remote locking tailgate.)

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SELECTED MODEL & OPTIONS

SELECTED OPTIONS - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

CATEGORY

<u>Code</u>	<u>Description</u>
ADDITIONAL EQUIPMENT	
DD8	MIRROR, INSIDE REARVIEW AUTO-DIMMING (Included and only available with (PCR) WT Fleet Convenience Package.)
AY0	AIR BAGS, SINGLE-STAGE FRONTAL AND THORAX SIDE-IMPACT, DRIVER AND FRONT PASSENGER, AND HEAD CURTAIN SIDE-IMPACT, FRONT AND REAR OUTBOARD SEATING POSITIONS (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
R9Y	FLEET FREE MAINTENANCE CREDIT This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR, FRC or FGO. Not available with FDR order type.)

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

ENTERTAINMENT

- Audio system, 4.2" Diagonal Color Display, AM/FM stereo with USB port and auxiliary jack (Not available with (AZ3) 40/20/40 split-bench seat. Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.) (Upgradeable to (IOB) 7" diagonal color display radio with Chevrolet MyLink.)
- Audio system feature, 4-speaker system system on Regular Cab models

EXTERIOR

- Wheels, 18" (45.7 cm) painted steel includes 18" x 8" (45.7 cm x 20.3 cm) steel spare wheel. Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels, (QGM) LT265/70R18E all-terrain, blackwall tires or (QWF) LT265/70R18E all-season, blackwall tires.)
- Tires, LT265/70R18E all-season, blackwall (Requires single rear wheels.)
- Wheel, 18" x 8" (45.7 cm x 20.3 cm) full-size, steel spare Spare not included with (ZW9) pickup box delete unless a spare tire is ordered. (Requires single rear wheels. Included with (E63) pickup box. Available to order when (ZW9) pick-up box delete is ordered.)
- Tire carrier lock keyed cylinder lock that utilizes same key as ignition and door (Not included when (ZW9) pickup box delete or (9J4) rear bumper delete is ordered.)
- Bumper, front chrome
- Bumper, rear chrome with bumper CornerSteps
- CornerStep, rear bumper
- Grille surround, chrome
- Headlamps, halogen projector-beam
- Lamps, cargo area, cab mounted with switch on center switch bank
- Mirrors, outside high-visibility vertical trailing, Black with manual folding and extension and lower convex spotter glass
- Glass, solar absorbing, tinted
- Door handles, Black
- Tailgate and bed rail protection caps, top
- Tailgate, locking, utilizes same key as ignition and door (Not available with (AQQ) Remote Keyless Entry.)

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

INTERIOR

- Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manually adjustable driver lumbar. (Upgradeable to (AZ3) front 40/20/40 split-bench seat.)
- Seat trim, Vinyl
- Floor covering, Graphite-colored rubberized-vinyl
- Steering wheel
- Steering column, manual Tilt-Wheel
- Instrumentation, 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure
- Driver Information Center 3.5-inch diagonal monochromatic display, provides warning messages and basic vehicle information
- Door locks, power
- Cruise control, steering wheel-mounted
- Air conditioning, single-zone
- Assist handle, front passenger and driver on A-pillars

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

MECHANICAL

- Engine, Vortec 6.0L Variable Valve Timing V8 SFI E85-compatible, FlexFuel capable of running on unleaded or up to 85% ethanol (360 hp [268.4 kW] @ 5400 rpm, 380 lb-ft of torque [515.0 N-m] @ 4200 rpm) (Does not include E85 capability with (ZW9) pickup box delete.)
- Transmission, 6-speed automatic, heavy-duty, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
- Rear axle, 4.10 ratio (Requires (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous CNG (Compressed Natural Gas) engine.)
- Suspension Package, Standard includes 51mm twin tube shock absorbers and 33mm front stabilizer bar
- Pickup box
- GVWR, 10,000 lbs. (4536 kg) with single rear wheels (Requires *35743, C35943, *35953 or *35903 models and (L96) Vortec 6.0L V8 SFI engine or (LC8) 6.0L V8 SFI Gaseous engine. Requires (AY0) single-stage air bags.)
- Air cleaner, high-capacity
- Transfer case, with floor-mounted shifter (Included with 4WD models only.)
- Differential, heavy-duty locking rear
- Four wheel drive
- Trailing equipment Trailing hitch platform 2.5" with a 2.0" insert for HD, 7-wire harness with independent fused trailing circuits mated to a 7-way sealed connector to hook up parking lamps, backup lamps, right and left turn signals, an electric brake lead, battery and a ground, The trailer connector also includes the 4-way for use on trailers without brakes - park, brake/turn lamps (Will be deleted if (ZW9) pickup box delete or (9J4) rear bumper delete is ordered.)
- Cooling, external engine oil cooler
- Cooling, auxiliary external transmission oil cooler
- Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr maintenance-free with rundown protection and retained accessory power
- Alternator, 150 amps
- Trailer brake controller, integrated (If (ZW9) pickup box delete or (9J4) rear bumper delete is ordered (JL1) trailer brake controller is deleted and available to order as a free flow option.)

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STANDARD EQUIPMENT

STANDARD EQUIPMENT - 2016 Fleet/Non-Retail CK35903 4WD Reg Cab 133.6" Work Truck

- Recovery hooks, front, frame-mounted, black
- Frame, fully-boxed, hydroformed front section
- Chassis, single rear wheel
- Steering, Recirculating ball with smart flow power steering system
- Brakes, 4-wheel antilock, 4-wheel disc with DuraLife brake rotors (Requires single rear wheels.)
- Exhaust, aluminized stainless-steel muffler and tailpipe

SAFETY

- StabiliTrak, stability control system with Proactive Roll Avoidance and traction control includes electronic trailer sway control and hill start assist
- Daytime Running Lamps with automatic exterior lamp control
- Air bags, single-stage frontal and thorax side-impact, driver and front passenger, and head curtain side-impact, front and rear outboard seating positions (Not available with (ZW9) pickup box delete. Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bags, frontal, driver and right front passenger, single stage (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- Air bag deactivation switch, frontal passenger-side (On Double Cab and Regular Cab models only.)
- OnStar, delete also deletes driver information center compass.
- Tire Pressure Monitoring System (does not apply to spare tire) (Included and only available with (C7A) 10,000 lb. (4536 kg) GVWR.)

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