



Koch Brothers
 301 E. Locust St
 Des Moines, Ia 50309
 Phone (800) 934-5624
 Fax (515) 244-8396
www.kochbrothers.com

Wednesday, October 14, 2015

WINDSOR HEIGHTS, CITY OF
 1133 66TH STREET POLICE DEPT.
 WINDSOR HEIGHTS, IA 50311

Equipment Proposed

<u>QTY</u>	<u>Make</u>	<u>Model</u>	<u>Description</u>
1	Lanier	MP C4503	Forty Five PPM Color MFP
1	Lanier	MP C4503	Booklet Finisher SR3150
1	Lanier	MP C4503	Paper Feed Unit PB3160
1	Lanier	MP C4503	Bridge Unit BU3070
1	Lanier	MP C4503	Fax Option Type M4
1	Lanier	MP C4503	Punch Unit PU3050 NA
1	Lanier	MP C4503	15 Amp Power Filter

<u>Purchase Price</u>	<u>Lease Payment</u>	<u>Lease Term</u>	<u>Annual GMA</u>
\$9,704.00	\$173.21	60	Current
			\$274.50
			New
			\$145.00

Guaranteed Maintenance Agreement

The guaranteed maintenance agreement includes all parts, service, labor, and toner (paper and staples excluded.) The agreement also includes 5,000 monochrome images per month with overages charged at \$0.009 per monochrome image. Also included in the agreement is 1,667 color images per month with overages charged at \$0.06 per color image.

Thank you for the opportunity to submit a proposal. Please contact us if you have any questions or need any additional information at (800) 934-5624.

Sincerely,

Jon Schuler
 Koch Brothers

Koch Brothers Terms and Conditions

1. During the one year term of this agreement the machines listed hereon are covered under the written terms from page 1 of this maintenance contract to include service calls during normal business hours which is 8AM to 5PM Monday through Friday, including some holidays. Number of calls must be reasonable as requested by the customer for services covered by this agreement. Payment terms are Net Due 10 Days EOM. Renewal for the agreement will be invoiced to customer in advance of each term and may be subject to an increase in base and/or overages.
2. Adjusting, cleaning, and lubricating as required will be performed as part of the normal service call. All parts, remanufactured, OEM, or equivalent, will be replaced without charge, with the exception of those parts damaged by carelessness, misuse, and electrical current fluctuations.
3. This agreement does not cover work related to the customer's external software, firmware, or network associated with Koch Brothers devices. Any issues outside of the device, such as the network, power, or environmental conditions, are not covered under this contract & may be subject to additional charges. Koch Brothers' responsibility ceases if the equipment is repaired or adjusted by any person other than a representative authorized by the manufacturer of the device.
4. If this agreement includes supplies, Koch Brothers will ship them at the request of the customer and may be subject to an additional freight and handling allowance. Pricing of this contract is based on Letter size impressions & manufacturers' stated yield. Any supplies shipped in excess of the manufacturer's yield will be invoiced to the customer at the discount price indicated. 11X17 copies are counted as two copies unless otherwise stated on page 1 of this contract as pricing is based on letter size impressions.
5. Koch Brothers' responsibility to guarantee performance is waived if customer uses supplies not recommended by the manufacturer. The customer may be invoiced at Koch Brothers' time & material rate to correct any problems caused by those supplies.
6. The transfer of the equipment covered by this agreement to a location outside Koch Brothers normal servicing area will exclude it from the terms of this agreement. The charges on machines transferred to a different zone within Koch Brothers' normal servicing area during the term of this agreement may be subject to an adjustment to the applicable rate for the new zone. Customer is required to notify Koch Brothers of machines under this agreement that will be moved from their current location prior to the move. Moves may be subject to additional charges and are not covered under this agreement, to include the actual move, preparation, setup, or reconfiguration to new location such as attaching accessories or networking the device.
7. Customer is required to notify Koch Brothers of any moves to update location records & billing information. Customer must also provide a contact for collection of meters to ensure accurate invoicing of maintenance. Meters must be reported to Koch Brothers by the due date of the reminder or invoice. Koch Brothers reserves the right to use service call readings or estimate as a result of non-response of customer to respond to meter requests. Meter reads are due either monthly or quarterly as noted on page 1 of this document. They can be entered online via www.kochbrothers.com, or faxed to 515-244-8396. Koch Brothers reserves the right to terminate the GMA if customer refuses to provide current meter readings as needed for billing purposes.
8. There shall be added to the fee for this agreement any tax now or hereafter imposed on, or in connection with the sale, delivery or furnishing of such services or materials described herein.
9. This agreement assures the customer of complete servicing of the equipment itemized on this agreement on an annual basis with periodic inspection. Pricing of this agreement is based on a 12 month period & may be subject to adjustments in pricing upon renewal unless otherwise documented on page one special provisions box.
10. When in Koch Brothers' opinion a shop or factory reconditioning is necessary due to normal repair and parts replacement cannot keep equipment in satisfactory operating condition, a cost estimate will be provided of needed repairs which will be in addition to maintenance charges. If the customer does not authorize such work as recommended, Koch Brothers may refuse to renew this agreement for the unit.
11. The term of this agreement is one year from date and year to year thereafter, unless terminated by either party by written notice to the other at least 30 days prior to the end of the term. Upon termination or cancellation by either party all remaining toner shipped to the customer at no charge is the property of Koch Brothers. If not returned to Koch Brothers upon request the customer will be billed for the toner at the manufacturers' list price.
12. We understand that Koch Brothers liability with respect to any property, damage, or injury (including death) to persons arising out of, or connected with services performed under this agreement, is limited strictly to that imposed by law, and that there is no contract imposing any greater degree of liability on Koch Brothers.
13. No modification or amendment covered by this agreement will be binding on Koch Brothers unless in writing and signed by an officer of Koch Brothers.



Koch Brothers
 301 E. Locust St
 Des Moines, Ia 50309
 Phone (800) 934-5624
 Fax (515) 244-8396
www.kochbrothers.com

Thursday, October 02, 2014

Windsor Heights Police Dept./City
 1133 66th St.
 Windsor Heights, IA 50311

Equipment Proposed

<u>QTY</u>	<u>Make</u>	<u>Model</u>	<u>Description</u>
1	Lanier	MP C3503	Thirty Five PPM Color MFP
1	Lanier	MP C3503	Paper Feed Unit PB3160
1	Lanier	MP C3503	Fax Option Type M3
1	Lanier	MP C3503	15 Amp Power Filter

Purchase Price **60 month lease**
 \$6,834.60 (State of Iowa pricing) \$123.57

Annual GMA
 812.20

Guaranteed Maintenance Agreement

The guaranteed maintenance agreement includes all parts, service, labor, and toner (paper and staples excluded.) The agreement also includes 5,000 monochrome images per month with overages charged at \$0.007 per monochrome image. Also included in the agreement is 667 color images per month with overages charged at \$0.05 per color image.

Thank you for the opportunity to submit a proposal. Please contact us if you have any questions or need any additional information at (800) 934-5624.

Sincerely,

Jon Schuler
 Koch Brothers

*annually bill
 overages are insured
 10-11% of charges
 typically 8-10%*



Koch Brothers
 301 E. Locust St
 Des Moines, Ia 50309
 Phone (800) 934-5624
 Fax (515) 244-8396
 www.kochbrothers.com

Friday, August 08, 2014

Windsor Heights Police Dept./City
 1133 66th St.
 Windsor Heights, IA 50311

Equipment Proposed

<u>QTY</u>	<u>Make</u>	<u>Model</u>	<u>Description</u>
1	Lanier	MP C3503	Thirty Five PPM Color MFP
1	Lanier	MP C3503	Paper Feed Unit PB3160
1	Lanier	MP C3503	Fax Option Type M3
1	Lanier	MP C3503	15 Amp Power Filter

Purchase Price	60 month lease	Annual GMA
\$6,834.60 (State of Iowa pricing)	\$123.57	812.20

Guaranteed Maintenance Agreement

The guaranteed maintenance agreement includes all parts, service, labor, and toner (paper and staples excluded.) The agreement also includes 5,000 monochrome images per month with overages charged at \$0.007 per monochrome image. Also included in the agreement is 667 color images per month with overages charged at \$0.05 per color image.

Thank you for the opportunity to submit a proposal. Please contact us if you have any questions or need any additional information at (800) 934-5624.

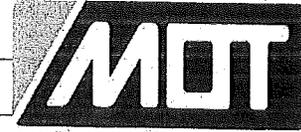
Sincerely,

Jon Schuler
 Koch Brothers

15K B/W
 2K color = \$203.5/ATR

9/26/14
 JHS

Making your office work easier.



MIDWEST OFFICE TECHNOLOGY

Date: 1/25/2014

Presented to: City of Windsor Heights, IA
Derek Meyers

Presented by: Midwest Office Technology
Jeremy Egenberger

Program: Purchase, Lease & Rental Options

Lease Term: 60 Month Lease & 60 Month Rental

W/ 90 day O/B

Canon Solution:

1 New Canon iRA C5235 35ppm Black/White & 30ppm Color MFP
Includes:
2 x 550-sheet Paper Cassettes, Base Cabinet, UFR II/PCL/PS Printing,
Color Universal Send with PDF High Compression, Searchable PDF/XPS,
OOXML (Scan to Word and PPT), HDD Data Erase, Duplexing Doc Feeder,
Super G3 Fax Capabilities, Ethernet 1000Base-T/100Base-TX/10Base-T,
USB 2.0, drum units & 15 AMP Surge Protector.

1 New Canon iRA C5240 40ppm Black/White & 35ppm Color MFP
Includes:
2 x 550-sheet Paper Cassettes, Base Cabinet, UFR II/PCL/PS Printing, (Staple Finisher)
Color Universal Send with PDF High Compression, Searchable PDF/XPS,
OOXML (Scan to Word and PPT), HDD Data Erase, Duplexing Doc Feeder,
Super G3 Fax Capabilities, Ethernet 1000Base-T/100Base-TX/10Base-T,
USB 2.0, drum units & 15 AMP Surge Protector.

Equipment Pricing

* PEPPM Contract Price

Better than sub pricing

Purchase Price: \$ 17,285.00 / 2 = 8642.5

60 Month Lease Price: \$ 155.00 323.23

60 Month Rental Price: \$ 104.00

Delivery & Installation \$225.00
(includes freight, delivery, initial training and one-time network set-up)

1/26/14

Des Moines 6294 NB 14th Street / Des Moines, IA 50313 / 515.283.2513 / 800.356.4406 / 515.283.0671 [fax]

Kansas City 913.894.9600 / 800.825.0346 / 913.894.1752 [fax] Topeka 785.273.6565 / 800.825.0292 / 785.273.7171 [fax]

Making your office work easier.



MIDWEST OFFICE TECHNOLOGY

Date: 1/25/2014

Presented to: City of Windsor Heights, IA
Derek Meyers

Presented by: Midwest Office Technolgoy
Jeremy Egenberger

Program: Combined Service Agreement for follow Equipment
1 x Canon iRADVANCE C5235
1 x Canon iRADVANCE C5240

Service: Includes toner, drum, parts, labor, travel and (preventative maintenance)
Does NOT include paper & staples. *Setup Scheduled 5/c 1/atr.*

Service Term: 60 Months

Quarterly Breakdown of Service

Black & White:

Payment	\$255.00	Per Quarter <i>typical</i>	<i>2 = 128</i>
Impressions	30,000	Per Quarter	<i>output Paper</i>
Overages	0.0085	Per Quarter (Billed Quarterly)	<i>copies / prints / pages</i>

*Contact up 10%
Seeing 3-5% maintenance*

Color:

Payment	\$180.00	Per Quarter	<i>12 = 90</i>
Impressions	4,000	Per Quarter	
Overages	0.045	Per Quarter (Billed Quarterly)	

Annual Breakdown of Service (Base Rates Only, Overages Not Included)

Black & White:

\$1,020.00 Annually

Color:

\$720.00 Annually

Totals

\$1,740.00 Annually

Des Moines 6294 NE 14th Street / Des Moines, IA 50313 / 515.283.2513 / 800.356.4406 / 515.283.0671 [fax]

Kansas City 913.894.9600 / 800.825.0346 / 913.894.1752 [fax] Topeka 785.273.6565 / 800.825.0292 / 785.273.7171 [fax]



connecting people with technology

920 E. 21st Street, Des Moines, IA 50317
t. (515) 262-2100 f. (515) 261-3669

Quotation / Sales Order

(This is not an invoice)



neopost
HASLER

Number AAAQ1137

Date Sep 19, 2014

Bill To

Windsor Heights Police
Derek Meyer
1133 66th St
Windsor Heights, IA 50311
Polk

Ship To

Windsor Heights Police
Derek Meyer
1133 66th St
Windsor Heights, IA 50311
Polk

Your Account Manager

George Grover

(515) 262-2100

Phone 515-645-6813
Fax (515)271-8160

Phone 515-645-6813
Fax (515)271-8160

george.grover@copysystemsinc.com

Terms

Due Upon Install

P.O. Number

Delivery Date

Item Number

Serial Number

Description

Unit Price

Ext. Price

3551ci

Kyocera MFP

\$8,042.00

\$8,042.00

D5133NT

TASKalfa 3551ci, Fax (W) and Stand

DP-770(B)

Digital Network QC 15 Surge Protector

100 Sheet Reversing Document Processor

Black Copies \$24/Mo for 3000 copies, .008 over

Clr Copies Tier Program Cost per Copy

0-5% Fill .029

5-15% Fill .049

15%+ Fill .069

Unstallation, Training and Removal of Lanier N/C

SubTotal

\$8,042.00

Tax

\$0.00

Total

\$8,042.00

This Quote Expires on:

Down Payment Required:

\$8,042.00

Trade-in Model #:		Trade-in Serial #:	
Disposition:	In Inventory	To Leasing Company	Recycled
Final Meter Reading of Trade-In:	B/W:	Color:	
Beginning Meter Reading of New Device:	B/W:	Color:	ID Number of New Device:

Salesman Approval: _____

Client Approval: _____

Date: _____